



CITY OF LODI COUNCIL COMMUNICATION

AGENDA TITLE: Adopt Resolution Authorizing the Non-Competitive Purchase of Server Equipment and Related Software from Infinite Technology (Oakland), Dell and CDW-G and Appropriate Energy Efficiency and Conservation Block Grant Funds (\$205,000) (CM)

MEETING DATE: October 21, 2009

PREPARED BY: Information Systems Manager

RECOMMENDED ACTION: Adopt resolution authorizing the non-competitive purchase of server equipment and related software from Infinite Technology (Oakland), Dell, and CDW-G and appropriate Energy Efficiency and Conservation Block Grant Funds in the amount of \$205,000..

BACKGROUND INFORMATION: The City of Lodi was recently awarded \$586,200 in federal economic stimulus funds through a Department of Energy grant; \$205,000 has been earmarked for the purchase of new high-efficiency servers, software and related hardware.

Staff has selected Dell blade servers for this project because they integrate well with equipment the City already owns, and they represent a good value. Products are to be purchased directly from Dell at prices below the Western States Contracting Alliance (WSCA) contract for a total cost of \$62,135.

This project also upgrades selected software and current licenses to latest versions at a cost of \$77,023. Microsoft sells their software through authorized resellers (CDW-G) at WSCA prices.

Hewlett-Packard (HP) LeftHand Storage Area Network (SAN) devices have been selected for this project because of their unique features, reputation for quality products, and attractive prices. Staff negotiated directly with HP representatives for the lowest possible prices to be extended through their regional authorized Value Added Reseller, Infinite Technology of Sacramento. HP has aggressively priced these units (\$56,580) because they are at the end of their fiscal year, and have assured staff that lower prices cannot be obtained through a different reseller, and that the special pricing will expire on October 23, 2009.

The remaining \$9,262 will be required for ancillary items required to complete the project.

Lodi Municipal Code 3.20.070 allows the dispensing of bids when the City Council determines it is the best method of purchase. Staff recommends the allocation of \$205,000 in federal grant funds for the purpose of replacing high energy-cost servers with new high efficiency blade servers and related software and hardware devices. Staff also recommends purchasing the project software and hardware components described herein directly from the manufacturers, through their designated resellers, at or below the competitively-bid WSCA pricing.

FISCAL IMPACT: Anticipated annual savings of 165,475 kWh in cooling and electrical costs.

FUNDING: Electric Stimulus Funds \$205,000

A handwritten signature in black ink, appearing to read "Jordan Ayers".

Jordan Ayers
Deputy City Manager/Internal Services Director

Prepared by: Steve Mann, Information Systems Manager

APPROVED:

A handwritten signature in black ink, appearing to read "Blair King".

Blair King, City Manager

RESOLUTION NO. 2009-141

A RESOLUTION OF THE LODI CITY COUNCIL AUTHORIZING
NON-COMPETITIVE PURCHASE OF SERVER EQUIPMENT AND
RELATED SOFTWARE, AND FURTHER APPROPRIATING ENERGY
EFFICIENCY AND CONSERVATION BLOCK GRANT FUNDS

WHEREAS, the City of Lodi was recently awarded \$586,200 in federal economic stimulus funds through a Department of Energy grant, of which \$205,000 has been earmarked for the purchase of new high-efficiency servers, software, and related hardware; and

WHEREAS, staff has selected Dell blade servers for this project because they integrate well with equipment the City already owns, they represent a good value, and their products are purchased directly from Dell for prices at or below the Western States Contracting Alliance (WSCA) contract; and

WHEREAS, this project also upgrades selected software and current licenses to latest versions and Microsoft sells its software through authorized resellers (CDW-G) at or below WSCA prices; and

WHEREAS, Hewlett-Packard (HP) Lefthand Storage Area Network (SAN) devices have been selected for this project because of their unique features, reputation for quality products, and attractive prices; and staff has negotiated directly with HP representatives for the lowest possible prices to be extended through their regional authorized Value Added Reseller, Infinite Technology, of Oakland, California; and

WHEREAS, Lodi Municipal Code Section 3.20.070 allows the dispensing of bids when the City Council determines it is the best method of purchase.

NOW, THEREFORE, BE IT RESOLVED that the Lodi City Council does hereby authorize the non-competitive purchase of server equipment and related software from Infinite Technology, of Oakland, California, in the amount of \$56,580; Dell in the amount of \$62,135; and CDW-G in the amount of \$77,023; and

BE IT FURTHER RESOLVED that \$205,000 be appropriated from the Energy Efficiency and Conservation Block Grant Funds for this project.

Date: October 21, 2009

I hereby certify that Resolution No. 2009-141 was passed and adopted by the Lodi City Council in a regular meeting held October 21, 2009, by the following vote:

AYES: COUNCIL MEMBERS – Hitchcock, Johnson, Katzakian, Mounce, and Mayor Hansen

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – None

ABSTAIN: COUNCIL MEMBERS – None


RANDI JOHL
City Clerk